

NOTE TO READER

In accordance with National Instrument 51-102 *Continuous Disclosure Obligations*, part 4, subsection 4.3(3)(a) released by the Canadian Securities Administrators, Questor Technology Inc. discloses that the Company's independent auditor has not reviewed the unaudited condensed consolidated financial statements for the three months ended March 31, 2021 and 2020.

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Stated in Canadian dollars, unaudited

	Notes	March 31, 2021	December 31, 2020
ASSETS			
Current assets			
Cash and cash equivalents		\$15,663,561	\$16,307,029
Trade and other receivables		1,746,602	2,217,820
Contract assets		119,930	76,010
Inventories		1,946,006	1,934,690
Prepaid expenses		374,103	364,791
Current tax assets		243,842	140,471
Total current assets		20,094,044	21,040,811
Non-current assets			
Property and equipment	3, 12	15,472,636	15,978,181
Right-of-use assets	4,12	383,694	418,132
Intangible assets	5,12	452,467	524,119
Deferred tax assets		39,147	53,668
Total non-current assets		16,347,944	16,974,100
Total assets		\$36,441,988	\$38,014,911
LIABILITIES AND EQUITY			
Current liabilities			
Trade payables, accrued liabilities and provisions		\$642,526	\$1,042,053
Deferred revenue		224,200	587,273
Current portion of lease obligations	9	103,398	111,032
Current portion of deferred grant benefits	10	203,135	-
Total current liabilities		1,173,259	1,740,358
Non-current liabilities			
Lease obligations	9	309,761	335,340
Deferred grant benefits	10	227,537	329,951
Repayable government assistance	10	655,515	636,236
Deferred tax liabilities		838,774	983,926
Total non-current liabilities		2,031,587	2,285,453
Total liabilities		3,204,846	4,025,811
Shareholders' equity			
Issued capital	7	8,657,657	8,630,146
Contributed surplus		1,534,666	1,416,169
Retained earnings		23,092,015	23,977,902
Accumulated other comprehensive loss		(47,196)	(35,117)
Total shareholders' equity		33,237,142	33,989,100
Total liabilities and shareholders' equity		\$36,441,988	\$38,014,911

Subsequent events

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The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Approved by the Board of Directors:

(signed) Stewart Hanlon
Stewart Hanlon, Director

(signed) Audrey Mascarenhas
Audrey Mascarenhas, Director

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

Stated in Canadian dollars except per share data, unaudited

For the three months ended March 31,	Notes	2021	2020
Revenue	12	\$1,548,391	\$4,489,470
Cost of sales		1,512,566	2,502,524
Gross Profit		35,825	1,986,946
Administration expenses		954,516	1,100,094
Depreciation of properties and equipment and right-of-use assets	3,4	33,889	33,630
Amortization of intangible assets	5	71,652	57,212
Net foreign exchange losses (gains)	15	69,992	(872,752)
Other expenses (income)		29,743	(18,441)
Profit (Loss) before tax		(1,123,967)	1,687,203
Income tax expense (recovery)		(238,080)	421,751
Profit (Loss) for the period		\$(885,887)	\$1,265,452
Other comprehensive income (loss)			
Items that may be reclassified to profit and loss in subsequent periods:			
Exchange differences on translating foreign operations		(12,079)	156,449
Total comprehensive income (loss)		\$(897,966)	\$1,421,901
Earnings (Loss) per share	11		
Basic		\$(0.03)	\$0.05
Diluted		\$(0.03)	\$0.05

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Stated in Canadian dollars, unaudited

	Notes	Issued capital	Contributed surplus	Retained earnings	Cumulative Translation Adjustment	Total share- holder's equity
Balance at December 31, 2020		\$8,630,146	\$1,416,169	\$23,977,902	\$(35,117)	\$33,989,100
Loss for the period		-	-	(885,887)	-	(885,887)
Share-based payments	8	-	129,758	-	-	129,758
Stock options exercised	7,8	27,511	(11,261)	-	-	16,250
Translation of foreign operations		-	-	-	(12,079)	(12,079)
Balance at March 31, 2021		\$8,657,657	\$1,534,666	\$23,092,015	\$(47,196)	\$33,237,142
Balance at December 31, 2019		8,256,566	1,326,096	25,807,778	(56,773)	35,333,667
Profit for the period		-	-	1,265,452	-	1,265,452
Share-based payments		-	116,658	-	-	116,658
Stock options exercised		288,936	(114,685)	-	-	174,251
Translation of foreign operations		-	-	-	156,449	156,449
Balance at March 31, 2020		\$8,545,502	\$1,328,069	\$27,073,230	\$99,676	\$37,046,477

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Stated in Canadian dollars, unaudited

For the three months ended March 31,	Notes	2021	2020
Cash flows from operating activities			
Profit (loss) for the period		(885,887)	1,265,452
Adjustments for:			
Income tax expense (recovery)		(238,080)	421,751
Depreciation of property and equipment and right-of-use assets	3,4	544,843	614,447
Amortization of intangible assets	5	71,652	57,212
Lease interest		5,387	9,600
Share-based payments	8	129,758	116,658
Movements in non-cash working capital	14	(352,343)	(357,769)
Income tax refunded (paid)		973	(766,561)
Net cash provided by (used in) operating activities		(723,697)	1,360,790
Cash used in investing activities			
Payments for property and equipment		(9,413)	(31,784)
Net cash used in investing activities		(9,413)	(31,784)
Cash from financing activities			
Proceeds from exercise of stock options	7	16,250	174,251
Receipt of government grant	10	120,000	-
Lease obligations principal payments		(38,454)	(91,274)
Net cash provided by (used in) financing activities		97,796	82,977
Net increase (decrease) in cash		(635,314)	1,411,983
Cash at beginning of the period		16,307,029	13,491,383
Effects of exchange rate changes on the balance of cash held in foreign currencies		(8,154)	33,102
Cash at end of the period		\$15,663,561	\$14,936,468

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

1. DESCRIPTION OF BUSINESS

Questor Technology Inc. ("Questor" or the "Company") is incorporated in Canada under the Business Companies Act (Alberta). Questor is a public, environmental clean technology company founded in 1994 and headquartered in Calgary, Alberta, with field offices located in; Grande Prairie, Alberta; Brighton, Colorado; Watford City, North Dakota and Brooksville, Florida. The Company is active in Canada and the United States and is focused on clean air technologies that safely and cost effectively improve air quality, support energy efficiency and greenhouse gas emission reductions. Questor designs, manufactures and services high efficiency waste gas combustion systems. The Company's combustion technology is utilized in the effective management of Methane, Hydrogen Sulfide gas, Volatile Organic Hydrocarbons, Hazardous Air Pollutants and BTEX (Benzene, Toluene, Ethylbenzene and Xylene) gases ensuring sustainable development, community acceptance and regulatory compliance. Questor and its subsidiary, ClearPower Systems Inc. has developed heat to power generation technology and is currently marketing solutions to various markets including landfill biogas, syngas, waste engine exhaust, geothermal and solar, cement plant waste heat in addition to a wide variety of oil and gas projects. The Company's common shares are traded on the TSX Venture Exchange under the symbol "QST". The address of the Company's corporate and registered office is 2240, 140 –4 Avenue S.W. Calgary, Alberta, Canada, T2P 3N3.

2. BASIS OF PREPARATION

These unaudited condensed interim consolidated financial statements (the "financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34 Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These financial statements are condensed as they do not include all of the information required by IFRS for annual financial statements and therefore should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2020. All financial information is reported Canadian dollars, unless otherwise noted.

All inter-entity transactions have been eliminated upon consolidation between the Company and any subsidiaries in these financial statements. The Company's operations are viewed as a single operating segment by the chief operating decision maker of the Company for the purpose of resource allocation and assessing performance.

The financial statements have been prepared on a historical cost basis, except as detailed in the accounting policies disclosed in Note 3 "Summary of Significant Accounting Policies" of the Company's audited consolidated financial statements for the year ended December 31, 2020. All accounting policies and methods of computation followed in the preparation of these financial statements are consistent with those of the previous financial year.

These financial statements were authorized for issue by the Company's Board of Directors on May 14, 2021.

3. PROPERTY AND EQUIPMENT

	Rental incinerators and trailers	Light vehicles, tools & equipment	Office equipment & leasehold improvements	Total
Cost				
Balance at December 31, 2019	\$22,724,609	\$1,391,008	\$249,908	\$24,365,525
Additions	84,737	7,698	54,580	147,015
Disposals and transfers	(139,232)	(48,667)	-	(187,899)
Foreign currency translation	-	(16,097)	(195)	(16,292)
Balance at December 31, 2020	\$22,670,114	\$1,333,942	\$304,293	\$24,308,349
Additions	-	1,499	7,914	9,413
Foreign currency translation	-	(9,872)	(120)	(9,992)
Balance at March 31, 2021	\$22,670,114	\$1,325,569	\$312,087	\$24,307,770
Accumulated depreciation				
Balance at December 31, 2019	\$5,629,086	\$669,606	\$142,985	\$6,441,677
Depreciation charges included in:				
Cost of sales	1,911,080	136,662	-	2,047,742
Depreciation expense	-	-	34,628	34,628
Disposal	(134,076)	(47,132)	-	(181,208)
Foreign currency translation	-	(12,499)	(172)	(12,671)
Balance at December 31, 2020	\$7,406,090	\$746,637	\$177,441	\$8,330,168
Depreciation charges included in:				
Cost of sales	474,830	27,679	-	502,509
Depreciation expense	-	-	7,919	7,919
Foreign currency translation	-	(5,286)	(176)	(5,462)
Balance at March 31, 2021	\$7,880,920	\$769,030	\$185,184	\$8,835,134
Carrying amounts				
Balance at December 31, 2020	\$15,264,024	\$587,305	\$126,852	\$15,978,181
Balance at March 31, 2021	\$14,789,194	\$556,539	\$126,903	\$15,472,636

4. RIGHT OF-USE ASSETS

Cost	
Balance, January 1, 2020	\$1,130,748
Additions	-
Contract modification	(121,847)
Foreign currency translation	(3)
Balance at December 31, 2020	\$1,008,898
Additions	-
Foreign currency translation	(3,511)
Balance at March 31, 2021	\$1,005,387
Accumulated Depreciation	
Balance, January 1, 2020	\$338,715
Depreciation	262,548
Foreign currency translation	(10,497)
Balance at December 31, 2020	\$590,766
Additions	34,415
Foreign currency translation	(3,488)
Balance at March 31, 2021	\$621,693
Carrying Amounts	
Balance at December 31, 2020	\$418,132
Balance at March 31, 2021	\$383,694

5. INTANGIBLE ASSETS

Cost	Heat to power development	Design drawings	Patents	Total
Balance at December 31, 2020 and 2019	\$2,080,893	\$341,952	\$15,225	\$2,438,070
Balance at March 31, 2021	\$2,080,893	\$341,952	\$15,225	\$2,438,070
Accumulated Amortization				
Balance at December 31, 2019	\$1,279,961	\$332,156	\$15,225	\$1,627,342
Amortization	284,206	2,403	-	286,609
Balance at December 31, 2020	\$1,564,167	\$334,559	\$15,225	\$1,913,951
Amortization	71,051	601	-	71,652
Balance at March 31, 2021	\$1,635,218	\$335,160	\$15,225	\$1,985,603
Carrying Amounts				
Balance at December 31, 2020	\$516,726	\$7,393	\$-	\$524,119
Balance at March 31, 2021	\$445,675	\$6,792	\$-	\$452,467

6. BORROWING FACILITIES

Operating Loan Facility

The Company has in place a revolving demand operating loan facility, which is available to a maximum of \$1,000,000 (2020 - \$1,000,000), subject to specified margin requirements. The revolving demand operating loan bears interest at bank prime plus 1 percent per annum (2020 - bank prime plus 1 percent). Up to \$100,000 (2020 - \$100,000) of this loan is available to secure the issue of letters of credit and/or letters of guarantee for suppliers.

Capital Loan Facility

The capital loan facility was secured to assist in the financing of capital expenditures. The facility makes available a revolving demand capital loan to a maximum of \$5,000,000 (2020 - \$5,000,000). The revolving demand capital loan bears interest at bank prime plus 1.25 percent per annum.

The capital loan is available by way of multiple advances by delivery of a required notice to the bank. The initial advance, to a maximum amount of 60 percent of net book value ("NBV"), can be made available and completed based on the NBV of existing fixed assets. Fixed assets are defined as rental fleet, equipment and vehicles/trailers.

Subsequent advances are to be supported by a true and complete summary of capital expenditures, to a maximum amount of 100 percent of costs incurred.

The combined advances of the capital loan facility cannot, at any time, exceed 60 percent loan to value ("LTV") of the combination of: i) NBV of fixed assets, as per the most recent fiscal year-end financial reporting; and, ii) the aggregate amount of all invoices funded under the capital loan facility subsequent to the most recent fiscal year end reporting but prior to updated reporting being received. Should advances exceed 60 percent LTV, the Company is to pay down the capital loan by an amount equal to or greater than that which is required to reduce LTV to less than or equal to 60 percent, based on the then most recent reporting.

Borrowing Facilities

All of the borrowing facilities have financial tests and other covenants customary for these types of facilities. At the end of each fiscal quarter the Company's debt-to-tangible-net-worth must be less than 2.5 and the Company's working capital ratio must be greater than 1.25. At the end of each fiscal year, Questor's debt service coverage ratio must be in excess of 1.25. The Company was in compliance with the borrowing facilities covenants. No amounts have been drawn on the borrowing facilities at year end.

None of the borrowing facilities are subject to standby fees and there is no specified facility expiration or renewal date. The Company has provided a general security agreement and an assignment of insurance proceeds as security.

7. ISSUED CAPITAL

Authorized

The Company is authorized to issue an unlimited number of common shares without nominal or par value.

Shares issued and outstanding	Number of shares	Share capital
Shares issued and outstanding, December 31, 2019	27,215,120	\$8,256,566
Stock options exercised	195,000	373,580
Shares issued and outstanding, December 31, 2020	27,410,120	8,630,146
Stock options exercised	25,000	27,511
Shares issued and outstanding, March 31, 2021	27,435,120	\$8,657,657

Share options exercised under the Company's share option plan

During the three months ended March 31, 2021, 25,000 (2020 – 157,500) options were exercised for cash consideration of \$16,250 (2020 - \$174,251). The fair value of these options, of \$11,261 (2020 - \$114,685), was transferred from contributed surplus to issued capital upon exercise.

8. SHARE-BASED PAYMENTS

The Board of Directors has adopted and approved a share option plan for the directors, officers, consultants and key employees and affiliates of the Company. The share option plan was approved by the shareholders of the Company on June 15, 2001 and was amended on September 15, 2016.

On May 14, 2020 the Board of Directors approved the performance share unit and restricted share unit plan ("PSU&RSU Plan"). The PSU&RSU Plan was subsequently approved by the shareholders of the Company on July 10, 2020. The implementation of the PSU&RSU Plan has been adopted to provide a vehicle by which equity-based incentives to directors and officers, as well as select employees and consultants to incentivize the long-term success of the Company. The Board, through the Company's compensation sub-committee, may in its sole discretion, grant PSUs and RSUs to select individuals. The maximum number of

equity-based compensation units including stock options, PSUs and RSUs that may be reserved for issuances shall not exceed 10 percent of the outstanding common shares of the Company which is in accordance with the current Stock Option plan.

The following share-based payment arrangements were in existence at March 31, 2021 and December 31, 2020:

At March 31, 2021

Number outstanding	Grant date	Expiry date	Remaining contractual life	Exercise price	Fair value at grant date	Number exercisable
290,000	7-Dec-16	7-Dec-21	0.69	0.65	0.44	290,000
37,500	10-Oct-17	10-Oct-22	1.53	1.40	0.86	-
214,875	1-Dec-17	1-Dec-22	1.67	2.35	1.44	151,625
186,375	27-May-19	27-May-24	3.15	5.09	2.90	46,875
40,000	7-Oct-20	7-Oct-25	4.52	1.33	0.80	-
768,750			1.80 (1)	2.23 (2)		488,500

At December 31, 2020

Number outstanding	Grant date	Expiry date	Remaining contractual life	Exercise price	Fair value at grant date	Number exercisable
315,000	7-Dec-16	7-Dec-21	0.93	0.65	0.44	315,000
37,500	10-Oct-17	10-Oct-22	1.77	1.40	0.86	-
214,875	1-Dec-17	1-Dec-22	1.92	2.35	1.44	151,625
187,500	27-May-19	27-May-24	3.40	5.09	2.90	46,875
40,000	7-Oct-20	7-Oct-25	4.77	1.33	0.80	-
794,875			2.01 (1)	2.23 (2)		513,500

(1) Weighted average number of years.

(2) Weighted average.

Share-based payment costs for the three months ended March 31, 2021 were \$129,758 (2020 - \$116,658). Share-based payment costs are recorded to administration expenses.

The share options outstanding and exercisable is as follows:

	Options Outstanding			
	March 31, 2021		December 31, 2020	
	Number	Exercise price (1)	Number	Exercise price (1)
Balance at beginning of the period	794,875	\$2.19	1,104,750	\$2.19
Granted	-	-	40,000	1.33
Forfeited	(1,125)	5.09	(154,875)	3.11
Exercised	(25,000)	0.65	(195,000)	1.16
Balance at end of the period	768,750	\$2.27	794,875	\$2.19
Exercisable at end of the period	488,500	\$1.60	513,500	\$1.56

(1) Weighted average.

Restricted Share Unit Plan

Under the terms of the restricted share unit plan, The RSUs awarded will vest in four equal portions annually based upon the grant date. Each RSU will be settled in equity based upon a one-to-one conversion of RSU to Company share. The fair value of the RSUs is expensed equally over the vesting period. At each reporting date, between grant date and settlement, the fair value of the liability will be re-measured and changes will be recognized into profit or loss for the period.

The following table provides a summary of the Company's RSU plan.

	Number of units
Balance at December 31, 2019	-
Granted	382,856
Balance at March 31, 2021 and December 31, 2020	382,856

9. LEASES

The Company's leasing activities comprise of buildings and yard leases. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor.

The following table sets out the movement in the right-of-use assets by class of underlying asset:

Lease Obligations	
Balance, January 1, 2020	\$800,157
Additions	22,372
Contract modification	(124,318)
Interest	30,092
Lease payments	(272,142)
Foreign currency translation	(9,789)
Balance at December 31, 2020	\$446,372
Interest	5,387
Lease payments	(38,454)
Foreign currency translation	(146)
Balance at March 31, 2021	\$413,159
Lease obligations due within one year	\$103,398
Lease obligations due beyond one year	309,761
	\$413,159

10. REPAYABLE GOVERNMENT ASSISTANCE AND DEFERRED GRANT BENEFITS

During 2020, the Company entered into a federal government grant assistance agreement with the Western Economic Diversification Canada. Under the agreement, the Company was provided \$966,187 of assistance to help fund its operating costs. The total amount of the repayable government assistance was recognized at fair value using an interest rate of 12 percent, which is considered a market rate of interest for similar unsecured loans at the date of inception.

The Company is required to repay the contribution in 35 consecutive monthly installments of \$26,800, commencing January 1, 2023 and one final installment of \$28,187 due March 31, 2025. Interest payable on any late payments is to be calculated and compounded monthly at the average bank prime rate plus 3 percent.

Under the agreement, unless the Company has disclosed pre-existing commitments to make payments or disbursements to shareholders / partners, including management bonuses, and has received written approval from the Minister to make such payments, the Company shall not pay management bonuses, repay shareholder loans / partnership loans or approve any distribution of the retained earnings to the shareholders / partners until the contribution has been paid in full.

Repayable government assistance

Balance at December 31, 2020	\$636,236
Additions	-
Accretion – at effective interest rate (12%)	19,279
Repayments	-
Balance at March 31, 2021	\$655,515
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Current portion	\$-
Long-term portion	655,515
	\$655,515

Deferred grant benefits

The Company recognized the benefit as the difference between the initial carrying value of the repayable government assistance and the proceeds received.

Balance at December 31, 2020	\$329,951
Additions	120,000
Recognized	(19,279)
Balance at March 31, 2021	\$430,672
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Current portion	\$203,135
Long-term portion	227,537
	\$430,672

In March of 2021, the Company entered into a government investment agreement with Alberta Innovates, and received a funding advance of \$120,000. This amount is recorded under deferred government grant until the associated project milestones are completed.

11. EARNINGS (LOSS) PER SHARE

For the three months ended March 31,	2021	2020
Profit (loss) for the period attributable to ordinary equity holders	(897,966)	1,421,901
Weighted average number of common shares for the purpose of:		
Basic	27,423,453	27,348,018
Basic earnings (loss) per share	\$(0.03)	\$0.05

For the three months ended March 31,	2021	2020
Profit (loss) for the period attributable to ordinary equity holders	(897,966)	1,421,901
Weighted average number of common shares for the purpose of:		
Diluted	27,423,453	27,815,940
Diluted earnings (loss) per share	\$(0.03)	\$0.05

For the three months ended March 31, 2021, 663,207 shares deemed to be issued are not included in the computation of diluted loss per share, because to do so would be anti-dilutive.

For the three months ended March 31, 2020, 467,922 shares deemed to be issued are included in the computation of diluted earnings per share.

12. SEGMENTED INFORMATION

The Company reports its financial results as one reportable segment as this is how the financial information is reviewed by the chief decision makers of the Company.

The following table provides information regarding revenue on a geographic basis as determined by the location of the customer or third party:

For the three months ended March 31, 2021

	Canada	United States	Consolidated
Equipment sales	\$829,348	\$61,140	\$890,488
Equipment rentals	-	542,260	542,260
Equipment service & repairs	43,605	72,038	115,643
	\$872,953	\$675,438	\$1,548,391

For the three months ended March 31, 2020

	Canada	United States	Consolidated
Equipment sales	\$12,083	\$2,151,177	\$2,163,260
Equipment rentals	-	2,022,115	2,022,115
Equipment service & repairs	25,703	278,392	304,095
	\$37,786	\$4,451,684	\$4,489,470

The following table provides information regarding the location of the Company's non-current assets on a geographic basis.

As at	March 31, 2021	December 31, 2020
Intangible assets		
Canada	\$452,467	\$524,119
United States	-	-
	\$452,467	\$524,119
Property and equipment		
Canada	\$736,954	\$743,313
United States	14,735,682	15,234,868
	\$15,472,636	\$15,978,181
Right-of-use assets		
Canada	\$380,917	\$406,887
United States	2,777	11,245
	\$383,694	\$418,132

13. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to:

- Deploy capital to provide an appropriate return on investment to its shareholders;
- Maintain financial flexibility in order to preserve the Company's ability to meet financial obligations; and,
- Maintain a capital structure that provides financial flexibility to execute on strategic opportunities.

The Company's strategy is formulated to maintain a flexible capital structure consistent with the objectives as stated above and to respond to changes in economic conditions and the risk characteristics of the underlying assets. The Board of Directors does not establish quantitative return on capital criteria for management, but rather promotes year-over-year sustainable profitable growth. The Company is not subject to any externally imposed capital requirements other than the financial tests and covenants associated with its credit facilities as described in Note 6 and repayable government assistance that described in Note 10. At March 31, 2021 and 2020, Questor complied with these covenants.

The Company's capital structure consists of equity and cash. In order to maintain or alter the capital structure, the Company may adjust capital spending, refinance existing credit facilities, raise new debt and issue common shares. The Company expects that funds generated from operations and cash balances will provide sufficient capital resources and liquidity to fund existing operations in 2021.

A key measure the Company utilizes in evaluating its capital structure is the ratio of debt-to-total capitalization. Debt-to-total capitalization is calculated as debt divided by total capitalization. Debt is defined as total short- and long-term borrowings adjusted for cash balances. Equity is defined as issued capital and reserves attributable to equity holders. Total capitalization is defined as the sum of debt unadjusted for cash balances and the book value of equity.

For the period ended	March 31, 2021	December 31, 2020
Loans and borrowings	\$966,187	\$966,187
Shareholder's equity	33,237,142	33,989,100
Total capitalization	\$34,203,329	\$34,955,287
Long-term debt to total capitalization	2.82%	2.76%

In 2020, the Company entered into a repayable government assistance agreement with the Western Economic Diversification Canada to assist with funding its operating costs. The details are described in Note 10.

14. MOVEMENTS IN NON-CASH WORKING CAPITAL

For the three months ended March 31,	2021	2020
Trade and other receivables and contract assets	\$428,247	\$1,760,576
Inventories	(11,315)	(73,689)
Prepaid expenses and deposits	(9,312)	502,476
Trade payables, accrued liabilities and provisions	(396,890)	(1,404,250)
Deferred revenue and deposits	(363,073)	(1,142,882)
	\$(352,343)	\$(357,769)

15. FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash, trade and other receivables and trade payables, repayable government assistance, accrued liabilities and provisions. The carrying amounts of the current financial assets and current financial liabilities recognized in the Company's consolidated financial statements at the end of each reporting period approximate their fair value due to their short period to maturity. The Company did not hold or issue any derivative financial instruments during the period.

IFRS 9, *Financial Instruments* requires an entity to estimate its expected credit loss for all trade accounts receivable even when they are not past due based on the expectation that certain receivables will be uncollectible. Based on the Company's assessment, an allowance for doubtful accounts of approximately 1 percent of outstanding receivables has been recorded using the lifetime expected credit loss model. The expected credit loss rate is based on the Company's actual credit loss experience over the past 5 years. The analysis was consistent when compared to the Company's actual credit loss experience over the past 8 years or 10 years.

Foreign currency risk

The Company is exposed to foreign exchange risk associated with foreign operations where assets, liabilities, revenue and costs are denominated in currencies other than Canadian dollars. The Company maintains cash balances and enters into transactions denominated in foreign currencies, principally United States dollars, which exposes the Company to fluctuating balances and cash flows due to variations in foreign exchange rates. The Company is also exposed to the impact of foreign currency fluctuations in its Canadian operations on purchases of products and property and equipment from vendors in the United States.

The Company recorded a \$69,992 foreign exchange loss for the three months ended March 31, 2021 versus a gain of \$872,758 in 2020. Foreign exchange gains and losses arise from the translation of net monetary assets or liabilities that are held in U.S. dollars. The foreign exchange loss incurred during the quarter is attributable to the translation of U.S. dollar-denominated monetary assets which depreciated against the Canadian dollar. The Canadian dollar strengthened versus the US dollar in the three months ended March 31, 2021.

The Company currently has limited commitments in US dollars and as a result has not implemented currency hedges. The Company will continue to monitor currency requirements and may implement currency strategies to satisfy obligations or commitments when they arise.

Credit risk

Credit risk arises from the potential that one or more counterparties fail to meet their obligations.

Substantial amounts of the Company's trade and other receivables, which relate to the Company's revenues, are with customers in the oil and natural gas industry and are subject to normal industry credit risks. The Company mitigates this risk through its credit policies and practices including the use of credit limits and approvals, and by monitoring the financial condition of its customers.

16. INFORMATION ABOUT MAJOR CUSTOMERS

During the three months ended March 31, 2021, considering individual customers comprising greater than 10 percent of total revenue, three customers (2020 – three) comprised 72 percent (2020 – 61 percent) of the Company's total revenue.

As at March 31, 2021, considering individual customers comprising greater than 10 percent of total trade and other receivables, three customers (2020 – two) comprised 93 percent (2020 - 62 percent) of the Company's total trade and other receivable.

17. SEASONALITY AND CYCLICALITY OF OPERATIONS

There are a number of factors contributing to quarterly variations that may not be reflective of the Company's future performance. A significant portion of the Company's operations are carried on in Western Canada and the Northern United States where activity levels in the oilfield services industry are subject to a degree of seasonality due to volatility in the weather and temperatures. Oilfield services demand is driven by customer capital spending and drilling programs which are affected by oil and natural gas commodity prices, changes in legislation and seasonal behaviours. Other factors causing variation include the Company's mix of products and services delivered, and the currency in which the sales are transacted.

18. RELATED PARTY TRANSACTIONS

In the normal course of business, the Company may transact with related parties. Apart from director and officer compensation, there were no related party transactions in the period ended March 31, 2021 and 2020.

19. SUBSEQUENT EVENT

In April of 2021, the Company entered into a three- year facility lease agreement in Colorado, USA.