MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management Discussion and Analysis ("MD&A") for Questor Technology Inc. ("Questor" or the Company") has been prepared by management as of May 15, 2019 and is a review of the Company's financial condition and results of operations based on International Financial Reporting Standards (IFRS).

The focus of this MD&A is a comparison of the financial performance for the three months ended March 31, 2019 and 2018. It should be read in conjunction with the interim consolidated financial statements for the three months ended March 31, 2019 as well as the audited consolidated financial statements and MD&A for the year ended December 31, 2018.

Additional information relating to Questor can be found on the Company's website at www.questortech.com. The continuous disclosure materials of Questor, including its annual MD&A and audited consolidated financial statements, Management Information Circular and Proxy Statement, material change reports and news releases are also available through the Company's website or directly through the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com.

QUESTOR'S BUSINESS

Headquartered in Calgary, Alberta, Questor has a trained workforce who provide specialized waste gas incineration products and services that may be required for the exploration, development and production of oil and gas reserves.

There are a number of methods for handling waste gases at upstream oil and gas facilities, the most common being combustion. Flaring and incineration are two methods of combustion accepted by the majority of provincial and state regulators. Historically, the most common type of combustion has been flaring. Flaring is the igniting of natural gas at the end of a flare stack—a long metal tube up which the gas is sent. This causes the characteristic flame associated with flaring.

Incineration is the mixing and combusting of waste gas streams, air, and fuel in an enclosed chamber. Air and gas are mixed at a controlled rate and ignited. No flame is visible from an incinerator that is operating properly. Properly designed incinerators can result in higher combustion efficiency than flares. A correctly operated incinerator can yield higher efficiencies through proper mixing, gas composition, retention time, and combustion temperature. Combustion efficiency, generally expressed as a percentage, is essentially the amount of methane converted to CO2, or H2S converted to SO2. The more converted, the better the efficiency.

Questor designs, manufactures and services proprietary high efficiency waste gas incineration systems. The Company's incineration product line is based on clean combustion technology that was developed by the Company and patented in both Canada and the United States in 1999. Questor has continued to evolve the technology over the years making a number of improvements from the original patent. The Company currently has five new patent filings that are currently pending. The original clean combustions patent expires in November 2019.

Questor's highly specialized technical team works with the client to understand the waste gas volume and composition. The Company's technical team determines the specific incineration product specification to achieve 99.99 percent combustion efficiency. The incinerators vary in size to accommodate small to large amounts of gas handling, the range is 50 mcf/d to 5,000 mcf/d. The incinerators also range in automation and instrumentation depending on the client's requirements. Questor's incinerators are used in multiple segments of the Oil and Gas industry including: drilling, completions, production and downstream.

The Company has three primary revenue streams; incinerator sales, incinerator rentals and incinerator services. Incinerator services include incinerator hauling, commissioning, repairs, maintenance and decommissioning. The Company offers incinerator products for purchase or for rent. Questor's current key incineration market for 2018 and 2017 has been Colorado. The United States Environmental Protection Agency (EPA) issued regulations to reduce harmful air pollution arising out of crude oil and natural gas industry activities with a particular focus on the efficient destruction of volatile organic compounds (VOC's) and hazardous air pollutants (HAP's) and has recently introduced methane emission reduction legislation. In conjunction with U.S. Environmental Protection Agency (EPA) regulations, Colorado's Regulation 7 mandates the use of enclosed combustion (incinerators) and now targets methane, resulting in a statewide focus on the responsible management of potentially fugitive hydrocarbons. North Dakota also has additional requirements that reflect some of the unique and specific needs that extend beyond the EPA's requirements. The Company announced on November 26, 2018 that it was awarded contracts in the of State North Dakota. The Company reallocated a portion of its rental fleet from Colorado to North Dakota during November and December 2018. At December 31, 2018, over 90% of the Company's incinerator rental fleet is located in Colorado and North Dakota where regulation supports demand for its proprietary high efficiency waste gas incineration systems.

The Company also provides its solutions to the Texas and Western Canadian markets. Questor expects that demand in these markets will increase as regulation continues to develop. Questor continues to discuss economically advantageous solutions to its considerable client base in Alberta and it appears that a number of companies are taking leadership roles to lower their carbon footprint sooner than rules may require.

The Company services it's key markets with field offices in Brighton and Fort Lupton, Colorado; Watford City, North Dakota and Grande Prairie, Alberta. The infrastructure at the field offices consist of field technicians, maintenance technicians and administration. The facilities generally include, office space, maintenance shop and a yard to store incinerators. Questor personnel based out of the Company's head office in Calgary, Alberta include Officers of the Corporation, management, engineering, technical sales, accounting and administration.

FINANCIAL OVERVIEW – THREE MONTHS ENDED MARCH 31, 2019 VERSUS 2018

CONSOLIDATED HIGHLIGHTS

Three Months Ended March 31,	**2019**	2018	Change
(stated in CDN$) *(unaudited)*	***($)***	*($)*	*(%)*
Revenue	**7,720,488**	5,996,936	29
Gross Profit	**4,418,783**	3,840,344	15
Earnings for the period	**2,336,069**	2,096,747	11
Per share — basic	**0.09**	0.07	29
Per share — diluted	**0.09**	0.07	29
As at			
Working capital, end of period	**12,661,185**	7,305,454	73
Total assets, end of period	**33,213,782**	24,520,794	35
Total equity, end of period	**29,088,436**	20,810,018	40

FIRST QUARTER 2019 OVERVIEW

- Revenue increased 29% during the three months ended March 31, 2019 versus the same period of 2018:
  - Equipment sales increased 127% from $1.1 million to $ 2.5 million. The Company achieved certain contract milestones and recognized $1.8 million of sales revenue related to the Mexico contract previously announced on January 7, 2019;
  - Revenue from incinerators rentals increased 3% from $4.3 million to $ 4.5 million. The Company reduced both customer and market concentration by expanding into North Dakota;
  - Service revenue increased 36% from $0.6 million to $ 0.8 million as result of activity in the North Dakota market.

- Gross profit increased by 15 percent as result of higher sales revenue during the three months ended March 31, 2019 versus the same period of 2018.

- During the three months ended March 31, 2019, gross profit as a percentage of revenue decreased from 64% to 57% in the same period of 2018 :
  - Equipment sales accounted for the majority of the revenue increase versus the prior year. Equipment sales as a percentage of revenue increase by 77% from 18% to 32%. Equipment sales carry a lower margin. The higher mix of equipment sales versus rentals resulted in a lower gross profit margin as a percentage of revenue.
  - The Company also offered clients in North Dakota pricing incentives to enter larger volume and longer-term rental contracts. The contracts gave us the critical mass to invest in operational infrastructure in North Dakota. While the incentives and increased infrastructure has resulted in reduced margins, the strategy is expected to result in improved market diversification, customer diversification, improved customer retention and to provide the platform for future growth in the State.

- Earnings increased 11% during the three months ended March 31, 2019 versus the same period of 2018.

- The Company continues to expand its incinerator rental fleet, incurring capital expenditures of $3.5 million for the three months ended March 31, 2019. Questor will continue to commit capital to grow a presence in regions where producers are looking for high performing, cost-effective technologies to manage their waste gas and fugitive emissions. The Company is forecasting 2019 Capital Expenditures of $7-10 million focused on the continued expansion of the rental fleet.

CONSOLIDATED

Three Months Ended March 31,	**2019**	2018	Change
(stated in CDN$) *(unaudited)*	*($)*	*($)*	*(%)*
Revenue	**7,720,488**	5,996,936	29
Cost of Sales	**3,301,705**	2,156,592	53
Gross Profit	**4,418,783**	3,840,344	15
Gross Profit (%)	**57**	64	(11)

REVENUE

Revenue for the three months ended March 31, 2019 was $7.7 million versus $6.0 million in 2018, an increase of $1.7 million. The following is a breakdown of revenue by the major service lines comprised of rentals, sales and services. Incinerator rentals were $4.4 million versus $4.3 million in the same period of 2018. Equipment sales were $2.5 million versus $1.1 million in the same period of 2018. Incinerator service revenue was $0.8 million versus $0.7 million in the same period of 2018.

Rentals

The Company assesses performance of the rental revenue streams by the following; 1) number of rental days, 2) revenue capacity, 3) utilization and 4) pricing. Revenue from incinerators rentals during the three months ended March 31, 2019 increased 3% versus the same period of 2018.

The Company continued to expand its customer base in Colorado and North Dakota during three months ended March 31, 2019. The Company's expanded customer base and rental equipment investment resulted in a 21% increase in the number of days rented. The increase in the number of rental days was largely offset by pricing incentives as discussed below.

Questor evaluates pricing performance based on the equivalent day rates realized. The majority of contracts are priced on a day rate or monthly rate basis. The Company converts monthly rates to a day rate and measures performance on that basis. Questor offers pricing incentives offered when clients enter larger unit volume and longer-term rental contracts. The Company expects the strategy to enter into longer term rental contracts to result in more consistent revenue streams and higher customer retention.

Rental utilization is an efficiency measure of the rental fleet asset deployment. The Company uses utilization target rates to achieve a number of objectives including; return on capital, sales targets, equipment availability, operational performance and maintenance. Rental utilization during the three months ended March 31, 2019 decreased 2% versus the same period of 2018. The utilization performance for the three months ended March 31, 2019 and 2018 was relatively consistent with the Company's utilization targets.

Sales

Equipment sales during the three months ended March 31, 2019 increased $1.4 million versus the same period of 2018. On January 7, 2019, the Company announced that it was awarded a contract to supply clean combustion incineration technology with power generation equipment at three oil and gas production facilities in Mexico comprising a total project award amount of $5.8 million. During the three months ended March 31, 2019, the Company achieved certain contract milestones and recognized $1.8 million of sales revenue related to the contract.

Service

Incinerator service revenue during the three months ended March 31, 2019 increased 36% versus the same period of 2018. The Company assesses performance of the services revenue streams by job volume and pricing. Job volumes are primarily linked to equipment rental activity which increased over the prior year. Other factors for the favorable performance are; higher mix of part sales related to service work and increased transportation revenue.

GROSS PROFIT

Gross Profit for the three months ended March 31, 2019 was $4.4 million versus $3.8 million in 2018, an increase of $0.6 million. The Company uses gross profit margin targets as a percentage of revenue to evaluate performance. Gross profit margin as a percentage of revenue decreased from 64% to 57%. The decrease in gross margin is result of higher mix of equipment sales, rental rates incentives, and additional operation infrastructure in North Dakota.

For the three months ended March 31, 2019, equipment sales accounted for majority of the revenue increase versus the prior year. Equipment sales carry a lower margin. The higher mix of equipment sales versus rentals contributed to a lower gross profit margin as a percentage of revenue.

The Company incentivized clients in North Dakota with reduced pricing to enter larger unit volume and longer-term rental contracts. The larger unit volume and longer-term rental contracts has provided the critical mass required to invest in operational infrastructure in North Dakota. While the reduced pricing and increased infrastructure has resulted in lower margins, the Company expects the strategy to result in improved market diversification, customer diversification, improved customer retention and to provide the platform for future growth in the State.

The Company also measures incremental gross margin contribution relative to sales increases. For the three months ended March 31, 2019, gross profit increased $0.6 million on a sales increase of $1.7 million. Performance was consistent to expectations considering the impact to revenue mix and rental incentives and increased infrastructure in North Dakota.

CORPORATE

Three Months Ended March 31,	**2019**	2018	Change
(stated in CDN$)	***($)***	*($)*	*(%)*
(unaudited)			
Gross Profit	**4,418,783**	3,840,344	15
less corporate costs :			
Administration expenses	**1,140,594**	892,619	28
Depreciation of property and equipment	**32,154**	9,089	>100
Amortization of intangible assets	**57,516**	89,552	(36)
Net foreign exchange losses (gains)	**64,184**	(127,012)	➢ (100)
Other (income)	**(28,216)**	(28)	>100
Profit before tax	**3,152,551**	2,976,124	6
Income Tax	**816,482**	879,377	7
Profit for the period	**2,336,069**	2,096,747	11

ADMINISTRATIVE EXPENSES

The Company assesses general administration expense performance as a function of revenue. The Company expects that general and administrative expenses as a percentage of revenue will remain consistent as the Company will be adding resources to meet its growth objectives. General and administrative expenses were 14.8 percent of revenue for the three months ended March 31, 2019 versus 14.9 percent the same period of 2018.

Administrative expenses during three months ended March 31, 2019 increased 28% versus the same period of 2018. The increase to administrative expenses during the period is primarily the result of legal advisory services and increased insurance costs.

The Company also assesses general administration performance by monitoring headcount additions and facility infrastructure costs. Both headcount and administrative facility infrastructure cost are generally consistent with the prior year other than resources added to sales and marketing.

AMORTIZATION OF INTANGIBLE ASSETS

The Company completed development of the waste heat to power technology in early 2017. The Company assesses that a market exists for the waste heat to power generation equipment and expects the product will provide future economic benefits. The Company has been awarded a $5.8 million Clean Combustion to Power contract to supply waste heat to power equipment in 2019 as announced January 7, 2019. The Company commenced amortization in 2017 and estimates the technology should be amortized on a straight-line basis over five years.

FOREIGN EXCHANGE LOSSES

The Company recorded a $0.1 million foreign exchange loss for the three months ended March 31, 2019 versus a gain of $0.1 million in 2018. Foreign exchange gains and losses arise from the translation of net monetary assets or liabilities that are held in U.S. dollars. The foreign exchange loss incurred during the year is attributable to the translation of U.S. dollar-denominated monetary assets which depreciated against the Canadian dollar during the period. The Company currently has limited commitments in US dollars and as result has not implemented currency hedges. Questor will continue to monitor currency requirements and may implement currency strategies to satisfy obligations or commitments when they arise.

OTHER INCOME

Interest income on cash deposits is higher during the first quarter 2019 versus the same period of 2018.

INCOME TAX

The increased tax expense is primarily the result of improved earnings as discussed above. The effective tax rate for three months ended March 31, 2019 is 26 percent versus 29 percent for the same period of 2018. The current enacted Canadian tax rate for the Company is 27%.

On December 22, 2017, new tax legislation was signed into law in the United States. The Tax Cuts and Jobs Act (TCJA) reduced the U.S. federal corporate income tax rate from 35 percent to 21 percent effective January 1, 2018. Questor also is assessed another layer of corporate income tax levied by individual states. The change in federal US tax legislation combined with the state income taxes results in a combined US tax rate that is currently 25.5%, slightly lower the Canadian enacted tax rate. The majority of the Company's current activity is in the United States, resulting in a lower effective tax rate compared to the prior year.

LIQUIDITY AND CAPITAL RESOURCES

Three Months Ended March 31,	**2019**	2018
(stated in CDN$) *(unaudited)*	***($)***	*($)*
Cash provided by (used in):		
Operating activities	**1,631,394**	1,904,278
Financing activities	**223,570**	-
Investing activities	**(3,437,954)**	(2,821,522)
(Decrease) in cash	**(1,582,990)**	(917,244)

OPERATING ACTIVITIES

The Company's "cash provided by" operating activities for the three months ended March 31, 2019 was $1.6 million versus $1.9 million for the same period in 2018. The increase in profit was offset by movements in working capital during the period.

FINANCING ACTIVITIES

For the three months ended March 31, 2019, employees exercised 326,250 stock options at an average exercise price of $0.91 per unit resulting in cash proceeds of $0.3 million.

Effective January 1, 2019, the Company adopted IFRS 16 which requires the recognition of an ROU asset and associated lease obligation for most leasing arrangements entered into by the Company. The change in accounting policy is detailed in note 3 of the interim consolidated financial statements for the three months ended March 31, 2019. Where lease payments made for certain operating items were previously included in operating expense and G&A, these payments are now classified as financing activities and reflected as lease payment obligations. For the three months ended March 31, 2019, the Company recorded lease payments of $0.07 million.

INVESTING ACTIVITIES

The Company invested $3.5 million in the Company's incinerator rental fleet for the three months ended March 31, 2019 versus $2.8 million in the same period of 2018. The new rental equipment was transported to United States and commissioned during the period. The Company continues to invest in the rental fleet to expand our capabilities, improve our competitive position, and increase our market share. Questor regularly reviews its capital equipment requirements and will continue to follow its policy of adjusting the capital budget on a quarterly basis to reflect changing operating conditions, cash flow and capital equipment needs.

EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS

For the three months ended March 31, 2019, the effect of exchange rate changes on the balance of cash held in foreign currencies resulted in a decrease in cash. This is attributable to the translation of U.S. dollar cash balances held as the Canadian dollar appreciated against the U.S. dollar during the quarter.

CAPITAL RESOURCES

The Company believes that its cash deposits, net cash generated from operating activities and undrawn debt facilities will provide sufficient capital resources and liquidity to fund existing operations and anticipated capital requirements in 2019.

At March 31, 2019, the Company had cash of $7.1 million as compared to $3.0 million at March 31, 2018.

OUTSTANDING SHARE DATA

The Company is authorized to issue an unlimited number of common shares.

On September 15 2016, the shareholders approved an amendment to the Corporation's stock option plan to fix the maximum number of common shares reserved for issuance at 10% of the number of common shares of the Corporation issued and outstanding. At May 14, 2019, the number of common shares available for issuance under Corporation's stock option plan is 2,715,224 shares.

Employees have been granted options to purchase common shares under the Company's shareholder-approved stock option plan. Each option entitles the option holder to purchase one share. As at May 14, 2019, there were 27,152,245 common shares issued and outstanding and 913,625 options issued and outstanding to purchase common shares.

SUMMARY OF QUARTERLY RESULTS

Three Months Ended	**Mar, 31 2019**	Dec, 31 2018	Sep, 30 2018	Jun, 30 2018	Mar, 31 2018	Dec, 31 2017	Sep, 30 2017	Jun, 30 2017
(stated in '000's CDN$ except per share amounts) *(unaudited)*								
Financial								
Revenue	**7,720**	5,981	5,761	5,733	5,997	6,812	5,686	3,936
Gross Profit	**4,419**	2,776	3,880	3,285	3,840	4,190	3,209	2,364
Profit for the period	**2,336**	1,513	1,746	1,781	2,097	1,049	1,425	959
Per share – basic	**0.09**	0.06	0.07	0.07	0.07	0.04	0.06	0.04
Per share – diluted	**0.09**	0.06	0.07	0.07	0.07	0.04	0.05	0.04

OUTLOOK

Key Markets

Questor expects to continue to enlist new clients for its rental fleet in 2019. By growing the fleet, we have been able to ensure our clients have access to our units when they need to deal with the produced associated gas cleanly to meet emission limits at their sites. Midstream capacity continues to lag production development resulting in the need for Questor's solution to handle the gas at site to ensure that the oil production is not curtailed.

We have developed a new low-pressure burner technology that we are installing in new rental units and installing in new units that are deployed into low-pressure projects This technology provides our clients with maximum flexibility in that we offer single incinerators that combust high and low pressure streams, typically a flowback operation, but applicable to many multi-stream, multi-pressure projects. The technology is applicable to emissions control during drilling and hydraulic fracturing, which will further enable Questor to market its versatility across all phases of wellsite and facility operations.

In addition we offer a low-pressure only design; utilizing the new low-pressure burners; available in all of our models, that specifically addresses low-pressure applications. This novel design provides effective solutions for emissions control of low-pressure applications including, but not limited to, tank vapors, gas dehydration, cold heavy oil production (CHOP), acid gas and landfill gases.

In general, Questor anticipates that industry will continue to make similar choices for superior performance to address both emissions permit constraints as well as take-away capacity restrictions in order to grow production, driving demand for our products in 2019.

<u>Colorado</u>

Colorado's Regulation 7 mandates the use of enclosed combustion and now targets methane, resulting in a statewide focus on the responsible management of potentially fugitive hydrocarbons. While the State's regulations support the use of the Company's products, it is unknown how Senate Bill 181 (SB181) will impact the oil and gas activity level in 2019.. The new Bill contemplates more input from local communities over oil and gas development and requires continuous emissions monitoring (CEM). The Colorado oil and gas industry requested several key amendments to make clear that Colorado welcomes and fosters responsible oil and gas development by setting specific standards upon which operators will be measured. The bill strengthens the regulators focus on environmental protection and was recently signed by the Governor.

In April, 2018, Questor's Q5000s were independently live tested in Colorado under normal flowing conditions at a client's site, confirming performance in excess of 99.99%. To that point all Combustors in Colorado were assumed to be 95% efficient. The significance of the recognition of Questor's higher performance at site, 99% (from 95%), translates into lower Volatile Organic Compound (VOC) emissions on site that results directly in an increase in oil production or sufficient operating room within their new air permits. Each site has a limit of 100 tonnes of VOCs per year which is expected to be reduced to 50 tonnes in 2020.

<u>North Dakota</u>

North Dakota is enforcing US EPA regulations at the State level that rewards the use of high efficiency combustion of VOCs from oil production. In October 2018, Questor was independently tested under EPA testing procedures in North Dakota and, once again, confirmed its performance in excess of 99.99%. In what can be referred to as a game-changing solution, our higher emissions control delivers value in the form of increased oil production for our clients while maintaining NOx and VOC emissions at low and compliant levels. The Company continues to secure contracts in North Dakota resulting in the ongoing deployment of newly fabricated rental units. The successful award of North Dakota contracts and deployment of rental assets to new markets support the Company's strategy to diversify its markets and customer base. Questor has established a presence in North Dakota with a new base of operations that provides full- service support.

The Company is forecasting market share growth in North Dakota for 2019. Capital investment for the North Dakota is described below in Capital Expenditures.

<u>Canada</u>

The Company is anticipating 2019 to be a challenging year for the domestic oil and gas industry in Canada, based on continued volatility in commodity prices and constraints for natural gas take-away options for WCSB originated production. Current regulations continue to permit flaring and do not mandate the use for efficient waste gas incineration systems. Questor will continue to market its valued technologies in this basin, including tall-stack design for sour and acid gas projects as well as focusing on smaller source emissions with the low pressure burner and the newly designed stacks for that technology. These challenges are expected to continue through 2019, the Company expects that demand for its products and services in Canada to be relatively consistent to 2018.

<u>Mexico</u>

On January 7, 2019 the Company announced that it has been awarded a project to supply clean combustion incineration technology with our waste heat to power generation equipment at three oil and gas production facilities in Mexico. The total project award amount of $5.8 million is expected to be recognized in 2019. Questor is pleased to showcase its technologies to eliminate gas venting and methane and utilize the waste heat to generate power for a significant asset owner within the oil and gas sector in Mexico.

OUTLOOK (continued)

Texas and New Mexico

The demand for wellsite emissions control is extending to the Permian in Texas and New Mexico especially with the challenges of lack of gas pipeline infrastructure. We are experiencing sales and rental revenue in Texas and New Mexico as a direct result of our marketing efforts. In the Permian Basin we are forecasted to require investment capital for rental equipment in order to achieve market share growth in 2019.

Capital Expenditures

Questor will continue to commit capital to grow a presence in regions where producers are looking for high performing, cost-effective technologies to manage their waste gas and fugitive emissions. The Company is forecasting 2019 Capital Expenditures of $7-10 million focused on the continued expansion of the rental fleet. The Company expects approximately 90% of the budget will be dedicated to additional proprietary rental emissions control equipment. The balance of the budget will be allocated to rental support equipment and maintenance capital. Questor expects 50-70% of the new units will be fabricated and made available for use in the first half of 2018.

Key Objectives

Market Share

The Company's primary objective for 2019 is to gain gas combustion market share in the Colorado, North Dakota, Texas and New Mexico market through its incineration products and services. Questor believes that the clean technology industry will remain an integral component of resource development over the long term and that the Company will be well positioned given its focus on top-tier service, quality, logistics management and technology.

Product Diversification

The Company remains committed to its strategic plan of measurable technology diversification. The combination of clean combustion incineration technology with our power generation equipment at three oil and gas production facilities in Mexico is expected to showcase our commitment to this strategic initiative. Questor's wholly owned subsidiary, ClearPower Systems Inc. (CPS), continues to aggressively market its waste heat to power technology.

Innovation – Emissions Sensors

The Company has commenced a project focused on the capture and transmission of the field sensor data installed on our waste gas incineration systems. The data will be transmitted to an Emissions Excellence Control Center that will be set-up in Calgary were a team will monitor all our equipment from one central site. The objective of the project is to collect real time information that allows our clients to demonstrate compliance with the increasing regulations to reduce harmful air pollution arising out of crude oil and natural gas industry activities. The project includes a specific focus on the efficient destruction of methane, volatile organic compounds (VOC's) and hazardous air pollutants (HAP's). The recognition by the regulator of our higher combustion performance (exceeding 99%) in North Dakota will be aided with this data. The data platform that Questor is developing will enable our clients in Colorado to meet regulations in the new proposed bill requiring continuous emissions monitoring. Confirmation and certification of emission reductions is becoming a key metric with regulators, the public, investors and shareholders. Most recently, many large global E&P companies have stated emission reduction goals and tied their executive compensation to meeting these goals and targets.

We participated in the following this year;

Jan 09 & 10	AltaCorp One-on-One Meetings; Toronto
Jan 16 to 19	Peters & Co Energy Conference | Attendee; Lake Louise
Jan 23	Bennett Jones Securities Forum | Attendee; Calgary
Jan 31	Finance Influencer's Series One-on-One Meetings | Baltimore, MD
Feb 06	TSX Venture 50 Video Interview | Calgary
Feb 27	WXN Speaker Series | Panel member; Calgary
Mar 06	Bennett Jones International Women's Day | Panel member; Calgary
Mar 07-09	Lazaridis Scale Up Program – Leadership | Participant; Toronto
Mar 12 & 13	GMP Securities Investor Meetings | Montreal & Toronto
Mar 14	Business Chicks Inspire | Speaker; Calgary
Mar 20 to 23	SCF Partners CEO Meetings| Attendee; Telluride, CO
Mar 28	U of C Energy Mixer | Panel member; Calgary

LITIGATION

From time to time, the Company is subject to costs and other effects of legal proceedings, settlements, investigations, claims and actions. The Company determines whether an estimated loss from a contingency should be accrued by assessing whether a loss is deemed probable and can be reasonably estimated. The Company assesses potential liabilities by analyzing the claims using available information. The Company develops its views on estimated losses in consultation with outside counsel handling our defense in these matters. Should developments in any of these matters cause a change in our determination as to an unfavorable outcome and result in the need to recognize a material accrual, or should any of these matters result in a final adverse judgment or be settled for significant amounts, they could have a material adverse effect on our results of operations, cash flows and financial position in the period or periods in which such change in determination, judgment or settlement occurs.

Notwithstanding the uncertainty as to the final outcome, based on the information currently available to it, the Company does not currently believe these matters in aggregate will have a material adverse effect on its consolidated financial position. Management regularly evaluates the likelihood of potential liabilities being incurred and the amounts of such liabilities after careful examination of available information and discussions with its legal advisors. Management is of the view that it is improbable there will be a material financial impact to the Company as a result of these claims. Consequently, no provision was recorded in the consolidated financial statements.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

This MD&A is based on the Company's consolidated financial statements for the three months ended March 31, 2019 which were prepared in accordance with IFRS. Management is required to make assumptions, judgments and estimates in the application of IFRS. Questor's significant accounting policies are described in Note 2 to the annual consolidated financial statements.

The preparation of the consolidated financial statements requires that certain estimates and judgments be made concerning the reported amount of revenue and expenses and the carrying values of assets and liabilities. These estimates are based on historical experience and Management's judgment. The estimation of anticipated future events involves uncertainty and, consequently, the estimates used by Management in the preparation of the consolidated financial statements may change as future events unfold, additional experience is gained or the environment in which the Company operates changes. The accounting policies and practices requiring estimates that have a significant impact on the Company's financial results include the allowance for depreciation, the fair value of financial instruments, the carrying value of goodwill, impairment of property, plant and equipment, income taxes, stock-based compensation expenses, functional currency and cash-generating units. Judgment is also used in the determination of the functional currency of each subsidiary and in the determination of cash-generating units.

ALLOWANCE FOR DOUBTFUL ACCOUNTS RECEIVABLE

The Company performs ongoing credit evaluations of its customers and grants credit based on a review of historical collection experience, current aging status, financial condition of the customer and anticipated industry conditions. In situations where the creditworthiness of a customer is uncertain, services are typically provided on receipt of cash in advance or services are declined. Customer payments are regularly monitored and a provision for doubtful accounts has been established based on the new impairment model under IFRS 9, which requires the recognition of impairment provisions based on expected incurred credit losses rather than only incurred credit losses. The Company applies the simplified approach to providing for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected credit loss model to its trade accounts receivable. Lifetime expected credit losses are the result of all possible default events over the expected life of the financial instrument.

DEPRECIATION

Depreciation of the Company's property, plant and equipment incorporates estimates of useful lives and residual values. These estimates may change as more experience is obtained or as general market conditions change, thereby affecting the value of the Company's property, plant and equipment.

FINANCIAL INSTRUMENTS

Financial instruments included in the Company's consolidated balance sheets are cash, accounts receivable, deposits, current tax assets, accounts payable, accrued liabilities, customer deposits and current tax liabilities.

FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The fair values of financial instruments included in the consolidated balance sheets, approximate their carrying amounts due to the short nature of those instruments.

INCOME TAXES

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement amounts of existing assets and liabilities and their respective tax bases. Estimates of the Company's future taxable income are considered in assessing the utilization of available tax losses. The Company's business is complex and the calculation of income taxes involves many factors as well as the Company's interpretation of relevant tax legislation and regulations.

STOCK-BASED COMPENSATION

The fair value of stock options is estimated at the grant date using the Black-Scholes option pricing model, which includes underlying assumptions, related to the risk-free interest rate, average expected option life, estimated forfeitures, estimated volatility of the Company's shares and anticipated dividends.

FUNCTIONAL CURRENCY

Management applies judgment in determining the functional currency of its foreign subsidiaries. Judgment is made with regard to the currency that influences and determines sales prices, labor, material and other costs as well as financing and receipts from operating income.

CASH-GENERATING UNITS

The determination of CGUs is based on Management's judgment regarding shared equipment, mobility of equipment, geographical proximity and materiality.

RELATED-PARTY TRANSACTIONS

The Company defines key management personnel as being the Directors, Chief Executive Officer, Chief financial Officer, Chief Operating Officer and other key employees. In addition to their salaries and directors' fees, the Company also provides non-cash benefits including participation in the Company's share option plan, as described in Notes 6 and 7.

The Company has entered into an employment agreement with an executive officer of the Company. In the event of termination without cause or resignation or change of control, the executive officer is entitled to any unpaid annual base salary and all accrued but unpaid bonuses and vacation pay through to the date of termination, a severance payment equal to 18 months of their annual base salary and accelerated vesting of any share options not then exercisable but which would have become exercisable within six months of the date of termination. In the event of a change of control, all share options that are not then exercisable shall vest immediately and become exercisable.

CHANGES IN ACCOUNTING POLICIES

Effective January 1, 2019, the Company adopted IFRS 16 which requires the recognition of an ROU asset and associated lease obligation for most leasing arrangements entered into by the Company. Prior to the adoption of this standard, identified leases were categorized as either operating or finance leases, and operating leases were not subject to balance sheet recognition.

The Company adopted IFRS 16 on a modified retrospective basis whereby an adjustment is made to the opening retained earnings at January 1, 2019 to reflect the cumulative earnings impact of the standard up to the date of adoption. No restatement of prior periods has been made. In conjunction with the adoption of IFRS 16, the Company has completed the implementation of necessary changes to accounting processes, information systems and business reporting that has been affected.

The table below details the impact of the adoption of IFRS 16 on the Company's balance sheet, as at January 1, 2019:

	Impact on Balance Sheet Item	$
ROU assets	Increase	535,421
Current portion of lease obligations	Increase	244,224
Long-term portion of lease obligations	Increase	463,235
Other deferred liabilities	Decrease	303,433
Deferred tax liability	Increase	19,152
Retained earnings	Increase	51,781

The Company's leases recognized on its balance sheet at January 1, 2019 include leases of buildings and land use rights. The Company does not currently lease equipment or vehicles. Certain short-term leases (less than 12 months) and leases of low-value assets are exempt from the balance sheet recognition requirements. For full information regarding the effects of the adoption of IFRS 16 on the Company's financial statements, see Note 3 "Changes in Accounting Policies" in the financial statements.

As IFRS 16 was adopted using a modified retrospective approach, prior period comparatives have not been restated and may not be comparable. Where lease payments made for certain operating items were previously included in operating expense and G&A, these payments are now reflected as payments of interest and lease obligations.

BUSINESS RISKS

The business of Questor is subject to certain risks and uncertainties. Prior to making any investment decision regarding Questor, investors should carefully consider, among other things, the risk factors set forth in the Company's most recently filed Annual MDA, which are specifically incorporated by reference herein.

FORWARD-LOOKING STATEMENTS

In order to provide Questor shareholders and potential investors with information regarding the Company and its subsidiaries, including management's assessment of Questor's plans and future operations, certain statements contained in this MD&A, including statements that contain words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "forecast" or similar words suggesting future outcomes, are forward-looking statements.

In particular, forward-looking statements in this MD&A include, but are not limited to, statements with respect to expected operating strategies and targets, capital expenditure programs, future financial resources, use of funds held in the Company's segregated bank account (as an equity cure or otherwise), anticipated equipment utilization levels, future oil and natural gas well activity in each of the Company's operating jurisdictions, results of acquisitions, the impact of environmental regulations and economic reforms and sanctions on the Company's business, future costs or potential liabilities, projections of market prices and costs, supply and demand for oilfield services, expectations regarding the Company's ability to maintain its competitive position, anticipated benefits of the Company's competitive position, expectations regarding the Company's ability to raise capital, treatment under government regulatory regimes, commodity prices, anticipated outcomes of specific events, trends in, and the growth prospects of, the global oil and natural gas industry, the Company's growth prospects including, without limitation, its international growth strategy and prospects, and the impact of changes in accounting policies and standards on the Company and its financial statements.

These statements are derived from certain assumptions and analyses made by the Company based on its experience and perception of historical trends, current conditions, expected future developments and other factors that it believes are appropriate in the circumstances, including, but not limited to, the economic and political environment in which the Company operates, the Company's expectations for its current and prospective customers' capital budgets and geographical areas of focus, the Company's existing contracts and the status of current negotiations with key customers and suppliers, the effect unconventional gas projects have had on supply and demand fundamentals for natural gas and the likelihood that the current tax and regulatory regime will remain substantially unchanged.

Forward-looking statements are subject to a number of known and unknown risks and uncertainties that could cause actual results to differ materially from the Company's expectations. Such risk factors include: general economic conditions in Canada, the United States, volatility in market prices for oil and natural gas and the effect of this volatility on the demand for oilfield services generally; competition; liabilities and risks, including environmental liabilities and risks, inherent in oil and natural gas operations; changes in legislation and the regulatory environment; sourcing, pricing and availability of raw materials, components, parts, equipment, suppliers, facilities and skilled personnel; the ability to integrate technological advances and match advances by competitors; the availability of capital on satisfactory terms; intellectual property risks; uncertainties in weather and temperature affecting the duration of the service periods and the activities that can be completed; dependence on, and concentration of, major customers; the creditworthiness and performance by the Company's counterparties and customers; liabilities and risks associated with prior operations; the effect of accounting pronouncements issued periodically; failure to realize anticipated benefits of acquisitions and dispositions; and currency exchange rate risk. Further information about these and other risks and uncertainties may be found under "Business Risks" above.

Consequently, all of the forward-looking statements made in this MD&A are qualified by these cautionary statements and there can be no assurance that actual results or developments anticipated by the Company will be realized, or that they will have the expected consequences or effects on the Company or its business or operations. These statements speak only as of the respective date of this MD&A or the document incorporated by reference herein. The Company assumes no obligation to update publicly any such forward-looking statements, whether as a result of new information, future events or otherwise, except as required pursuant to applicable securities laws.

ADDITIONAL INFORMATION

Further information regarding Questor Technology Inc. can be accessed on the Company's website at www.questortech.com or under the Company's public filings found at www.sedar.com.